

### JANUARY

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#### A New Year in Real Estate: Housing & the Economy

**Issue release date:** January 7

Every new year brings with it changes to how real estate professionals conduct business. We highlight some of the key developments in licensing requirements, continuing education and more.

### FEBRUARY

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#### Top Producers

**Issue release date:** February 4

What does it mean to be a top producer? We interview some of the industry's leading agents who reveal their secrets to real estate success.

### MARCH

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#### Real Estate Tech: New Tools, Trends & More

**Issue release date:** March 4

From new social media networks to mobile apps to virtual reality, we help agents understand how to use technology to facilitate better relationships and improve their business.

### APRIL

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#### New Construction: The Latest in Real Estate Development

**Issue release date:** April 1

We share our discussions with top developers on important trends in construction, the challenges developers face, issues of affordability and more. Plus, we highlight some of the most promising new construction and development projects!

### MAY

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#### Who's Who in Residential Real Estate

**Issue release date:** May 6

Our Who's Who issue features the best and brightest in real estate – including agents, brokers, lenders, developers and more!

### JUNE

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#### The Luxury Real Estate Market

**Issue release date:** June 3

The luxury market is thriving, but how can agents position themselves to capitalize on the booming market? We show you how!

### JULY

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#### Managing Brokers: How to Recruit & Retain Top Agents

**Issue release date:** July 1

How do managing brokers recruit and retain top agents while maintaining an excellent company culture? They share their insights and further define what it means to be a leader.

### AUGUST

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#### Real Estate Auctions

**Issue release date:** August 5

Agents with vast experience assisting clients in auction situations discuss how they analyze each property and the overall market to determine if it's the right fit.

### SEPTEMBER

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#### Agents' Choice Awards

**Issue release date:** September 9

In our annual Agents' Choice Awards, we ask our readers to vote for their favorites in a variety of categories, including Industry MVP, Managing Broker of the Year and the Charitable Services Award.

### OCTOBER

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#### Real Estate Teams

**Issue release date:** October 7

What makes real estate teams work? Some of the top local teams share their winning formula and how joining forces has benefits to both buyers and sellers.

### NOVEMBER

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#### Trends in Mortgage Lending

**Issue release date:** November 4

From interest rates to tax reform and new technological advances, here are some of the factors that will shape mortgage lending in 2019 and beyond.

### DECEMBER

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#### Seeing 2020: Real Estate Predictions from the Experts

**Issue release date:** December 2

To provide further insight into the new year of real estate, we assemble an expert panel of local association executives, CEOs, presidents, managing brokers, agents, mortgage lenders and more.